



Donna Frank

CLAY IN THE MASTER'S HANDS

BOOK — TERMS OF SALE!!!

The book 'Clay in the Master's Hands' (a Must for all Frankoma Friends) — must carry a different discount from the regular Pottery Wholesale Discount.

When purchased in quantities of —

4 or more — 30% discount from list price

1 book only — \$6.95 (no discount)

Books will be invoiced separately, but shipment will be made with pottery order.

Frankoma Pottery, Inc.
Sapulpa, Oklahoma 74066

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Sapulpa, Oklahoma 74066

1978 TERMS OF SALE

JANUARY 1, 1978

Discount of 50% to the Trade: No Packing or Package Charge on random packed orders except on ORDERS UNDER \$50.00, ON WHICH A CHARGE OF 10% IS MADE for Package, Packing & Handling. If special boxing or packing is required, arrangements should be made with the company to cover the possible additional cost of boxes.

TERMS OF SALE: 2% cash discount if paid within 10 days from date of Invoice. All accounts due in full in 30 days. A Service Charge will be made on all accounts 30 days past due. The Service Charge is computed by a periodic rate of 1 1/2% per month on the 'unpaid balance;' this is an annual percentage rate of 18%.

OPEN ACCOUNT CREDIT EXTENDED: All accounts are insured by American Credit Indemnity Company of New York. Under this policy past due accounts are turned to them for collection after 120 days.

SHIPMENTS: FOB Sapulpa, Oklahoma. All invoices come to you with proof of shipment and a 'Bill of Lading.'